Introduction of SNAinfo & SNAGP

SNA information

SNA Global Philippines

SNA

SNA
information

www.snainfo.com
www.partcall.com
www.serverbuy.co.kr

JAS-ANZ
ISO 9001

SNAinfo's Profile (in Korea)

- **SNA INFORMATION Co., Ltd.**
  - Representative Director : Won-Ho Lee
  - Established in April 2001
  - Assets : USD 4 million
  - Sales : USD 8.7 million(2012)
  - ISO 9001 : 2009
  - IBM, HP, SUN & KOREA RENTAL Corp Business Partner
  - Contact No.: +82 2-511- 7060
  - Address: #302,304,305 SK Techno Bldg., Seongsu1-ga2-dong, Seongdong-gu, Seoul, Korea

- **SNAGP(SNA Global Philippines) corp.**
  - started the business on Jun. 2010 in the Philippines
  - Branch Manage : Peter HAN
  - Address: # 144 Legaspi Cor. Rufino St, Legaspi village Makati City, Philippines

- **SNAGV(SNA Global Vietnam)**
  - IDC Server rent co-work business in Vietnam
  - started the business on Sep. 2013 in Vietnam

SNAGP's Profile

- *SNAGP Corporation*

  - Branch Manager : Peter HAN
  - started the business on Jun. 2010 in Philippines
  - Servers / Networks / Parts / UPS / Storage
  - Contact No.: +62 2 893 1806(1807) , 070-7931-0586(Korean)

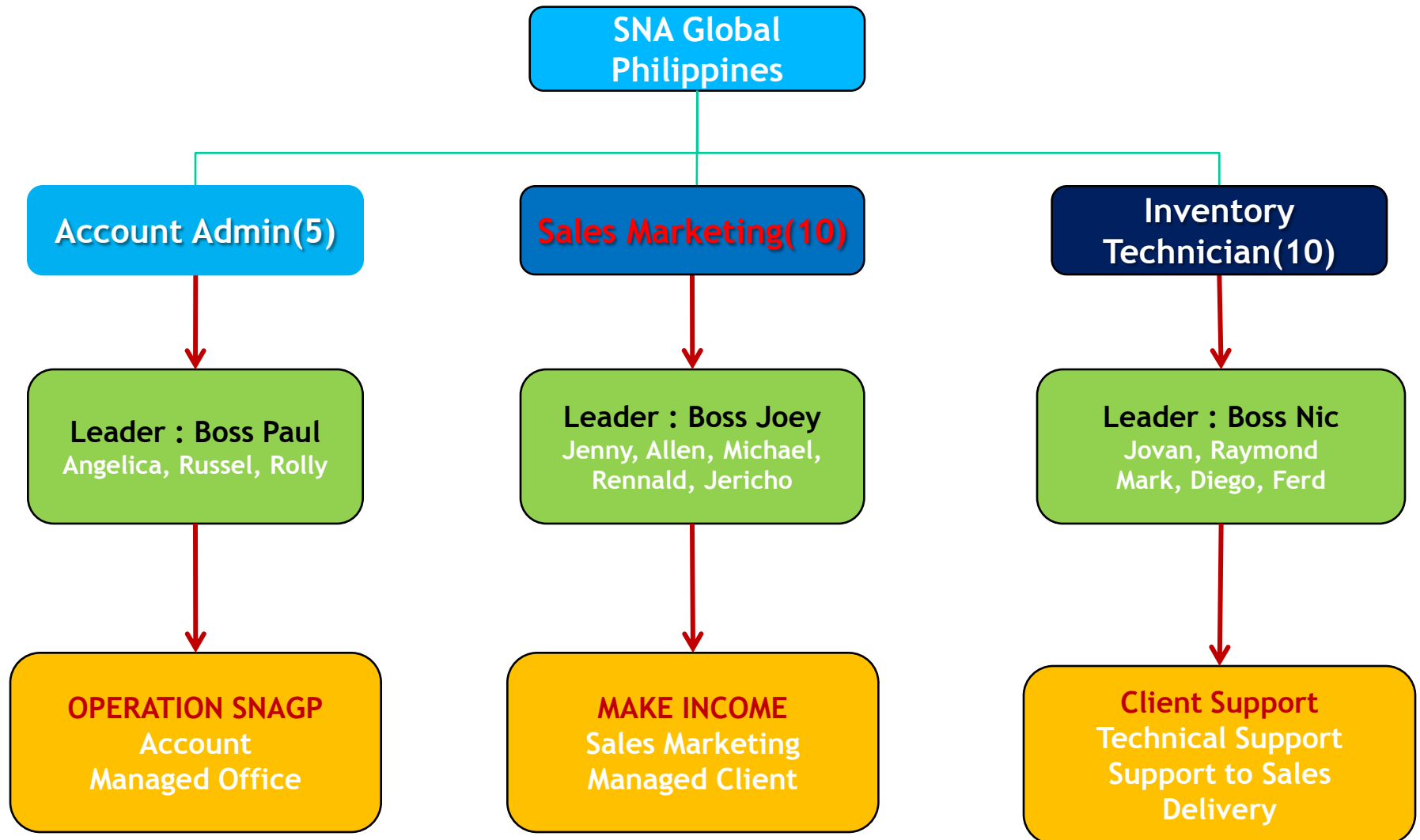   Address: 144 Legaspi Cor. Rufino St, Legaspi village Makati City, Philippines

- SNAGP's Customer (120 Client's)

ITEM	Client's
Re Seller	NYPC, Kaizen, Radious1, Siliconvalley, Koronadal, IMAX Technologies, Word tech, SSCS Global IT, Pixone , Solid Hosting, CompuTechnologies
Company	Gold Fields, Cash Anywhere, SEMICOM, Real sound, Patrio Sable, Japan Phils, Maryville Manila, Stock exchange, TOMS WORLD, Irender Animation, Mac Wilson's Food, ALC Network, AZ Communication, ANcar motors, ATS(Asian Theological Seminary), STA CLARA, Dream Satellite TV, Life DATA, COMNET (Computer Network Systems Corporation), Xend Business Solutions, Snadman Software Systems, TOKYO MILKTEA, Jaro Development Corp, Roseco Marketing , Tom Lopez, EVERFLEX Electrical, Techno Ad Davao, Asian Theological Society, BiBiAN Farms, Systems and Software Consulting Group, JMD International Corp, Alere Corp, Paynamics, Jetster Enterprises, Ogi One Global Solutions, ABC Laboratories International, Israel Vasquez, Century Asia, Innovations for Poverty and Actions, New Wave office, Team Pasific, MB Apax IT Corp, Tech 2 go, Batelec II, Fiberoptix ICT, CCNK, AMC ASSOCIATE, Goodwill Trading Coinc. G36 Solutions, iXL Trining & Consulting, AMIKAT Service Inc
Public	Philippines NAVY, Pasig city, Presidential Communications,
BPO	Premier BPO, ADMEREX, APOSI(asia premier one source), Sargas Inc,
University	Trinity University of Asia , De La Salle, ASIA Percific Collage, STI Collage, AMA School, Davao Christian High Schoo
Hospital	Minute Hospital, S.T Lukes / UP South school
Korea Corp	Samsung(laguna), HanJin ship(Subic), TongYang Bank, Samyoung Elec, OSSTEM Implant

SNAGP's Profile

- SNAGP Organization

SNA Global Philippines

Account Admin(5)	Sales Marketing(10)	Inventory Technician(10)
Leader : Boss Paul Angelica, Russel, Rolly	**Leader : Boss Joey** Jenny, Allen, Michael, Rennald, Jericho	**Leader : Boss Nic** Jovan, Raymond Mark, Diego, Ferd
OPERATION SNAGP Account Managed Office	**MAKE INCOME** Sales Marketing Managed Client	**Client Support** Technical Support Support to Sales Delivery

SNAGP's Business Model

Maintenance Service

Rental Service

H/W and S/W Set UP and installation	Short and Long Term Rental Service
24 x 7 Parts supply support	Reasonable cost
System Operation and Management	Service targeted wide spectrum of business size
Total IT Outsourcing	Warranty during the Rental Period

IBM Business Partner

hp invent

DELL

Sun microsystems

CISCO SYSTEMS

QLOGIC

GAMATRONIC

Suggestion of *SNAGP's* Maintenance

• SNAGP's Maintenance Program for SLA

- Maintenance Level for support parts

SNAGP Corp. is a leading IT service provider with superb technical expertise. We offer independent technical support service separated from the product rental and purchase. We provide customers with high-quality service by our IT consultants and professional engineers. The full range of product parts and customer's satisfaction is guaranteed. In this service, customer can receive the technical support not only on the H/W but also S/W. Our engineers are ready to check and solve the issues occurring to your IT system equipments and maintain the proper system operations. Customers can report their issues and problems any time of the week and any time of the day. Through this technical support service, customer no longer has to be burdened with expenses, time, and manpower to maintain their IT systems.

• SLA (Service Level Agreement)

Service Level Agreement	Time Schedule	Services Description	Maintenance Parts(Monthly)	SLA Fee (Monthly)
SLA Basic	8X5 BD + Call	▪Phone Support Service (Business day only)	If parts support case, part price is separate charge bill	Free
SLA I	8X5XNBD + Onsite	Include SLA Basic ▪Part Support Service. ▪ On-site Support Service (Until Next Business Day)	"Optional " H/W : Replace and Repair for Support Fee Per Year S/W : Support Fee is separate charge	5,000
SLA II	24X7XNBD + Onsite	Include SLA I ▪ 24 x 7 Phone Support ▪ On-site Support Service (Until Next Business Day)		8,000
SLA III	24X7X6H + Onsite	Include SLA II ▪ On-site Support Service (Within Six hours)		10,000

* Total Maintenance Fee = MA(H/W, S/W) + SLA per month

* 8 x 5 = 8 hours(Business time 9 to 5) / 5days (Business Days : Mon ~ Fri)

* 24 x 7 = 24hours / 7days (Full days : Mon ~ Sun)

* NBD(Next Business Day)

SNAGP's Technical Supports

• SNAGP's Skills

- SNAGP Corp. is a leading IT service provider with superb technical expertise. Our team of dedicated IT consultants and professional engineers with a full range of product parts, provides high-quality service and guarantees customer satisfaction.

• 24 Hours Parts Supply

SNAGP Corp. consists of excellent parts resources that meet the requirements of the global vendors including IBM, HP, SUN and Cisco.
– The most complete parts support is available in the areas of servers, networks and solutions.
– Speedy troubleshooting and 24 hours support for operating parts
– Hardware system support : Server, Storage, Network
– Various parts holds : CPU, Memory, HDD, NIC, HBA, Power supply, Cable and Network parts
– All parts affordable for sales and rent.

• Service Features

– Our technical support helps to achieve low cost and high efficiency operation through accurate system and service analysis
– Before Service: detects system and service failure in advance and provides effective solution
– Replaces any defective products in a speedy manner Provides 24-hours technical & parts support
– Managed Service: provides technical support for monitoring, security and operation

• Specialist Technical Support

– Maintenance and technical support for servers systems
– Speedy troubleshooting and 24-hours support for operating parts
– Managed service: system management service for companies, banking institutes, public organizations and schools
– Hardware system support : Server, Storage, Network
– OS system support : Windows server, Linux, Unix (AIX, SUN, HP Unix)
– Solution support : DBMS (Oracle, SQL, DB2, MySQL), HA Cluster
– Installation & Setup support : H/W, S/W, Solution, Network Construction.

SNAGP's IDC Service in Philippines

- **PLDT- IPC Data center in Paranaque**
- SCALE : Full Rack 1,000 unit (http://www.ipc.ph)
- Utility : Level 3 IDC of world class – Full Capacity Back UPS and Cooling system
- Location : Dr A. Santos Ave, Paranaque city

Co-location Service

ITEM	1/4 Rack use	Half(1/2) Rack use	Full(40U) Rack Use
Price	$500.00 (php22,500.00)	$910.00 (php40,500.00)	$1,500.00 (php70,000.00)
Size	10U(H 550 x W600 x D1000)	20U(H 1100 x W600 x D1000)	40U(H 2100 x W600 x D1000)
Electronic	Max 5A free	Max 10A free	Max 20A Free

We can Guarantee Maintenance

We have servers 2,000 sets and parts 20,000 pieces.
- Emergency Equipment : within 3 days of arrival,
- General Equipment : within 2 weeks of arrival in the Philippines.

(IBM Servers)

(HP Servers)

(Dell, SUN Servers)

(Test & Operating)

(Parts I)

(Parts II)

Our's Handling Servers

All our products are made by global manufacturers.
We provide those superb quality products of a wide variety at affordable prices.

IBM Business Partner

Middle range
NT servers
X-Series
(320,550,360)

Middle range
Unix servers
p5-510,520
P7-710,720,730,740

POWER5+

Middle range
Unix servers
p5-550
P6-550 & 570
P7-755 & 770

AIX 6

High end
Unix servers
P5-570
P7-780

POWER7™
Built on Power™

hp invent

Middle range
NT servers
DL-Series
(100,300,500)

High end
Unix servers
Rx-Series
26x/28x & 46x & 66x/76x & 86x

hp UX

Sun microsystems

Middle range
SUN x86 serise
v240, v440

High end
SUN SPARC server
M4000 / 5000 / 8000 / 9000

solaris   solaris 10

Our's Handling Cisco Networks

All our products are made by global manufacturers.
We provide those superb quality products of a wide variety at affordable prices.

CISCO SYSTEMS

Cisco Network Series

Catalyst 6500 Series Switch	Catalyst 4500 Series Switch	MDS SAN Switch

WS-C6506 / 6509e

**WS-C4503 ~ 4506 &
4507R / 4510R**

**L2 : WS-2950 /2960
L3 : WS-3560 / 3750**

Wireless	Security	Application Switch

AP1250 시리즈   AP1130 시리즈   AP1240 시리즈

**Catalyst ASA Series
Catalyst IPS Series**

Catalyst ACE Series

SNAGP's ZERO Clients

Atrust m300
- Atrust m300 is a zero client designed as an endpoint of a shared resource system, such as a MultiPoint Server or Userful Multiplatform system.

Atrust

Multi Point Server - Dell T5500
- CPU : Intel Xeon Processor E5520 2.26 GHz x 1CPU (4 Core Process)
- Memory : 16GB (PC3-10600 DDR3 4GB * 4pcs)
- HDD : SAS 146GB 15krpm (High speed, High performance)
- DVD : DVD-ROM
- Graphic card : Nvidia Qudro FX3800(cache memory 1GB)

NAS Storage –
All user and Server Data Backup
-10/100/1000 Network Access
- USB, iSCSi
- 8TB to 64TB

Cisco Network Switch – C2960G-24ports
- 10/100/1000 TCP 24ports / Uplink 10/100/1000 4ports

Online Tower UPS Series – *3Kva, 6Kva*

Zero Client

Zero Client

SNAGP's Rental Program

- **Introduce Rental program**

  Our rental service has the business history of 13 years in Korea..
  SNAGP can provide customers with quick and reliable server rental services also in the Philippines.

  SNAGP's Rental is in Reasonable Price, Fast Delivery , Guaranteed Maintenance

  * Pre-questions
    Do you purchase necessary equipment for customer?
    Do you have a conventional rental way about the servers?

- **Rental Contract Sample**

Term	Down payment	Rest Advance
6 Month	2 Month(rent Fee) (1 Month Deposit, 1 Month Advance)	5 Month (rent fee for Check)
12 Month	3 Month(rent Fee) (2 Month Deposit, 1 Month Advance)	10 Month (rent fee for Check)
End of Rental : Extend(20% DC) or Return(change) or Purchase(reasonable price)		
Available Rental Minimum 3 Unit (php3,000 a Month)		

- **SNAGP's Rental Benefit**

  SNAGP is supply all risk arising from the service.
    - Highly Skilled Technical Support
    - 24 x 7 Parts Supply Services
    - Free service during the rental period

Rental Process

- **SNAGP's Rental Guarantee**

Reasonable Price

Fast Delivery

Guaranteed Maintenance

- **Rental Process**

Suggest Rental	Rental Contract	Payment	Delivery	Maintenance

Needs Equipment
- Brand
- Model Name
- Detail spec
- Option
- Make Rent Fee

Rental Standard
- Period
- Rent Fee
- End of rent :
  (Extend / Return / Purchase)

Payment Condition
- Down payment
  (Deposit / Advance)
- Rest Advance (check)

Installation
- Hard ware
- Soft ware
- Checking system

Warranty
- 24/7 Call Response
- Next Day Support
- Repair / Change

Word Wide No1 manufacture

Founded in 1993, Shenzhen KSTAR Science & Technology Co., Ltd (Stock Code:002518) is a National Torch Plan Key High-tech Enterprise, and also a pioneer of UPS industrial and a total solution provider for Data Center Critical Infrastructure & Photovoltaic Inverter Systems in Mainland China. KSTAR is fully committed to the R&D and has been providing high-quality products with full service to over 90 countries and regions worldwide, leading the industrial development with innovation.

KSTAR

Kstar Autorized Business Solution Partner Specialist

SNAGP corporation has successfuuly met all the requirements for the Kstar Autorized Business Solution Partner Specification and has been awarded status.

SHENZHEN KSTAR SCIENCE AND TECHNOLOGY CO., LTD

① ① KSTAR Industrial Park at Guangming Hi-Tech Zone, Shenzhen, China
② ③ ② KSTAR Industrial Park at Zhongkai Hi-Tech Zone, Huizhou, China
③ KSTAR Industrial Park at Guanlan Fuyuan industrial Zone, Shenzhen, China

KSTAR

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E-mail: sales@kstarpower.com

HEADQUAR
Add: 4/F, No.1
Shenzhen 51 BC

FACTORIES
Add: Kstar Indu
Add: Kstar Indu
Add: Kstar Indu

Version number: KSD/ICFA 2016-01

Our's Handling Real On-line UPS

The AiO All-in-One UPS series, featured with smart microprocessor control design, AVR boost and Buck, Smart USB communication interface and cold start function, is an ideal solution for protecting household and small office systems. In addition, the UPS is built-in USB charger, which may charge your mobile, PAD, etc. alone.

Features

1. Online-Double conversion (PFC)
2. Full digital control (DSP)
3. Economic Operation mode (ECO)
4. Wide input-voltage range
5. Self-testing when UPS startup
6. Cold Start (DC)
7. Multifunctional protection
8. Output bypass settable
9. Input neutral and live wires reverse detection
10. Charger extendible
11. USB port charger able, Plug & Play

USB plug **Plug & Play** installation

On-line UPS Series – *600,800VA*

Outdoor PowerPro

Innovative Outdoor Lithium-ion Power Generator

Using time of the mechanical equipment

Outdoor Power

Innovative Outdoor Lithiu Power Generator

📋 500WH

Out power
- AC110V
- DC12V

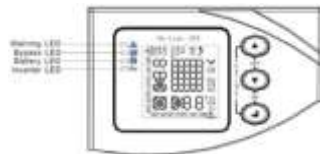|	
LED Lights(3W 12V)	About 160 hrs
Smart phone(5-7Wh)	60+ times
Tablet(25-42Wh)	12+ times
DVD Player(20-25W)	About 15-20hrs
Laptop computer (50W)	About 3-20 hrs
electric fans(50W)	About 8 hrs
Audio (40W)	About 9 hrs
Desktop computer(100W)	About 4-5 hrs
32 inch LCD TV(98-156W)	About 3-4.5 hrs
200 liters refrigerator	About 6-12 hrs

RoHS FC CE ♻ 🚮

Our's Handling Real On-line UPS

The Smart UPS double conversion true on-line series, featured with
DSP-controlled technology, high input & output power factors, superior input voltage window for energy saving, estimated remaining time, ECO mode, is an ideal solution to your computer center, network center, communication system, automatic control system or other critical systems, which is demanding for a thorough protection.

Patented Mimic LCD Display with Multi-Function Parameter Settings

With mimic LCD display, it easy to get all precious read-out data about the status of the UPS; besides, you may easily set various parameters from the screen.

Features
1. Online-Double conversion (PFC)
2. Full digital control (DSP)
3. Economic Operation mode (ECO)
4. Wide input-voltage range
5. Self-testing when UPS startup
6. Cold Start (DC)
7. Multifunctional protection
8. Output bypass settable
9. Input neutral and live wires reverse detection
10. Charger extendible
11. USB port(optional), USB is of automatic priority when USB & RS232 work together.

**On-line T/R type
UPS Series – _1~3KVA_**

Output power factor : 0.8
Soft-switching technology

Features
1. Online-Double conversion
2. Non transfer time of output
3. PFC technology
4. Full digital control (DSP)
5. Input current harmonic : 5%
6. Charging /Rectifier/Inverter full digital control
7. Economic Operation mode (ECO)
8. Wide voltage range : 120VAC ~ 276VAC
9. Wide input frequency range : 40Hz ~ 70Hz
10. Self-testing when UPS startup
11. Input over/under-voltage protection
12. Automatic Bypass
13. Cold Start (DC)
14. Fault isolation

**Online T/R Type
UPS Series – _6~10KVA_**

**Online Tower UPS
Series – _20 ~ 40KVA_**

Our's Handling Real Modular UPS

All our products are made by global manufacturers.
We provide those superb quality products of a wide variety at affordable prices.

Decentralized Parallel Modular Real UPS System

- ✓ Fit into standard 19" Rack Cabinet
- ✓ Decentralized Parallel Structure Concept
- ✓ Compact in Size, only 3U Height
- ✓ Modular N+X Parallel Redundancy
- ✓ Parallel Operation up to 10 Units for each Rack
- ✓ Invest as You Grow
- ✓ High Power Density to 200KVA per Rack
- ✓ Common Battery

- ✓ Wide input voltage: 120~276Vac (1/1&3/1) 208~478Vac (3/1&3/3)
- ✓ Sinusoidal input current THDI <3%
- ✓ High input power factor up to 1 (0,99)
- ✓ High efficiency up to 95%
- ✓ Plug-and-Play Hot Swappable Module
- ✓ Remote EPO Function
- ✓ Control Monitoring with Touch-screen LCD Graphic Display

Modular N + X Parallel Redundancy

50/100KVA System 3/1 & 1/1

6K/10KVA Module

60K/100/200KVA System 3/3

PF=0.9

10K/15K/20KVA Module

50KVA ⟶ 200KVA

Modular UPS

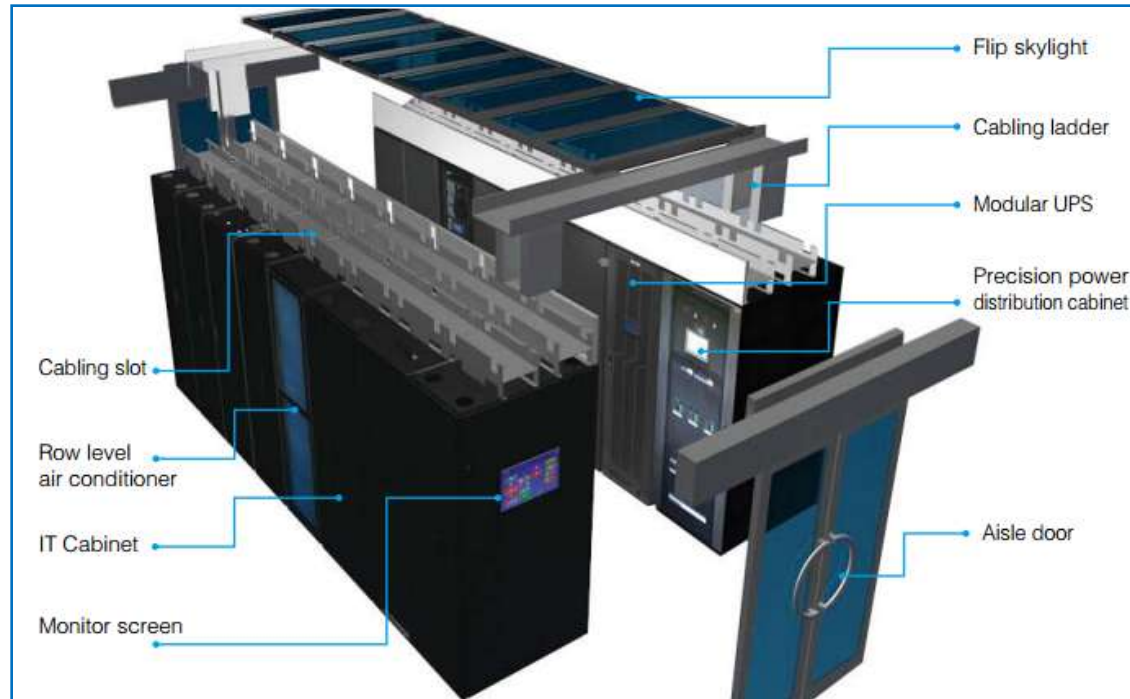GAMATRONIC
Our Power Your Confidence

All in One Data Center Integrated Solution

Integrated Data Center Module(IDM)

IDM integrates cabinets, power supply and distribution system, cooling system, monitoring systems, cabling system. As an All-In-One solution. IDM features quick deployment, energy Efficiency, smart management, safely and reliability.

- ✓ Quick deployment
- ✓ Energy Efficiency
- ✓ Smart management
- ✓ Safely and reliability

Our Vision

Total IT Partner for Our Clients

Contact:

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www.facebook.com/snagpcorp

PARTCALL.com.ph